

### MyStratWeekly

Market views and strategy

This document is intended for professional clients in accordance with MIFID

N° 154 // April 15, 2024

### Topic of the week: A peek at the euro covered bond market

- Covered bonds are an essential financing instrument for banks in the euro area;
- ECB monetary tightening affects the covered bond market directly with the unwinding of CBPP3 holdings and indirectly with the TLTRO repayment (freeing covered bond collateral);
- Mortgage loans are the main collateral for covered bonds. Housing has been hit by higher rates so that bank lending to households for house purchase shrunk;
- Covered bond supply should slow reflecting declining lending flows;
- Covered bond spreads tend to compare favorably to other similarly low-risk asset classes.

### Market review: The Euro, a Victim of Independence

- US inflation (3.5%) remains problematic;
- ECB to cut rates in June;
- Volatility returns in equity space;
- T-note diverges from Bunds, the euro plunges but credit holds steady;

### Chart of the week



US consumer price inflation (3.5% in March) is still far from the Fed's target. Housing contributes significantly to high inflation readings, but there is also an upward trend in the prices of other services.

The "supercore" price index excludes housing and energy from the service sub-index. This represents an important measure of domestic inflation, in the context of persistent tensions in the labor market

Supercore inflation has accelerated to 8% on an annualized basis over the past three months.

### Figure of the week

2.2

2.2 trillion dollars, this is the unprecedented amount of global defense spending in 2023.

Source: Bloomberg



Axel Botte
Head of Market Strategy
axel.botte@ostrum.com



Zouhoure Bousbih
Emerging countries strategist
Zouhoure.bousbih@ostrum.com



Aline Goupil-Raguénès
Developed countries strategist
aline.goupil-raquenes@ostrum.com



### Topic of the week

## A peek at the euro covered bond market

Covered bonds are an essential funding tool for banks. Covered bond supply has been strong in recent years as banks seek refinancing to repay TLTRO-III loans. However, ECB monetary tightening took a toll on residential investment and mortgage loan demand. Supply could slow going forward and help shrink CB asset swap spreads which currently trade around 30 bps. The covered bond asset class offer attractive value compared to other high quality liquid assets.

### Covered bonds in a nutshell

Covered bonds (CB) are debt obligations issued by credit institutions which offer a so-called double-recourse protection to bondholders: if the issuer fails, the bondholder has a direct and preferential claim against certain segregated assets (mortgage loans or public-sector loans) and an ordinary claim against the issuer's remaining assets.

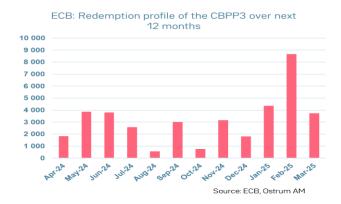
While securitization transfers some credit risk relating to the assets from the bank to the investor, covered bonds don't transfer the risk of the assets. The bonds usually pay down when the assets pay down. National regulatory regimes may vary in terms of supervision and composition of the cover pool.

#### The impact of ECB policy tightening

Covered bonds have been an essential funding instrument for banks. Covered bond shave been sold to the market or posted as collateral by institutions seeking long-term funding at the ECB. Indeed, collateral against TLTRO-III loans represented as much as 717 billion euros in haircut-adjusted value at the end of 2021. Covered bonds are category II assets or second-best after government bonds and similar low-risk assets. Applicable haircuts depend on the maturity, credit quality (steps 1, 2 or 3) and the structure of the bonds (soft bullet or pass-through for instance) and whether the covered bond collateral is for the own use of the issuers.

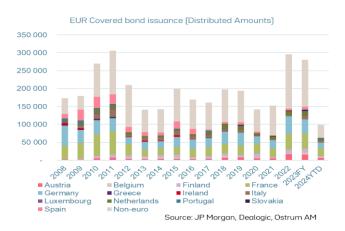
The ECB has a considerable footprint in the covered bond market via three covered bond purchase programs since 2011 or the collateral received against TLTRO loans. Remaining holdings in the CBPP 3 portfolio amount to 274.5 billion euros (March 2024) whilst CB collateral was valued at 463 billion euros at the end of 2023. Both asset holdings and loans are winding down. Maturities of the CBPP3 will amount to 37.8 billion euros in the twelve months to March 2025.

As the ECB's presence in the CB market declines, opportunities will arise for investors.



### Strong issuance backdrop

As the ECB takes a step back from CB markets, the issuance of covered bonds has picked up noticeably since 2022. The total borrowed by euro area financial institutions hit 200 billion euros last year whilst gross issuance already totals 62 billion in the first quarter of 2024.



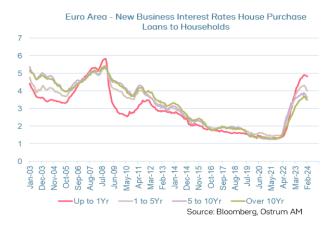
Non-euro issuers have increased their presence in primary bond markets. Institutions from Anglo-Saxon economies (Canada, Australia), Scandinavia (Norway, Sweden) and Asia (South Korea, Singapore) have issued a total of 131 billion euros last year.



### Is the worst over for housing markets?

The collateral of covered bonds is mainly residential mortgages<sup>1</sup>. As such, a covered bond investment is a claim on the underlying loans secured by homes. Mortgage origination is therefore a good proxy for potential future supply of covered bonds, although there are limits to how much bank assets can be encumbered.

Euro area housing markets have gone through a soft patch as the ECB raised interest rates. Home prices only started to stabilize recently about 3 % below their 2022 peak. However, the stabilization of prices in aggregate masks considerable discrepancies in the region. The worst-performing housing market has been Germany, where home prices are down by 12.5% from their 2022 peak. On the contrary, prices in Portugal have increased continuously through the pandemic and the ECB's monetary tightening cycle. Home prices in Portugal have indeed doubled since 2015. Foreign investment has been very strong and is causing concern among the population as household income fail to keep up with housing costs.



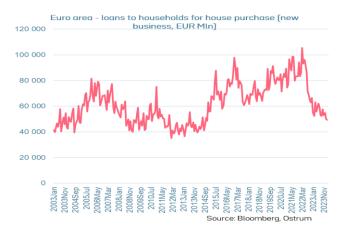
Mortgage borrowing costs have nearly quadrupled from pandemic lows in most countries. Besides higher mortgage interest rates, banks have tightened credit conditions through the third quarter of 2023 largely due to their low risk tolerance and their housing outlook. According to the ECB bank lending survey, the net share of rejected loan applications has indeed increased every quarter since the start of the ECB policy rate hikes in July 2022. In the fourth quarter of 2023, banks reported a further net increase in the

share of rejected applications for housing loans (net percentage of 6%) but the increase was lower than in the previous quarter (12%).

Still, there may be light at the end of the tunnel. In the fourth quarter of 2023, banks reported no further tightening of mortgage credit standards in the four largest economies of the European monetary union. On the demand side, banks now face less negative demand conditions. Low household confidence and high interest rates still impact loan demand negatively but to a lesser degree. As the ECB begins cutting interest rates later this year, demand for house purchase loans should pick up.

### Supply picture is mixed as mortgage loan origination plummets

Though the outstanding amount of mortgage loans on bank balance sheets is just 0.5% below the peak, new loans to households for house purchase has plunged. Tight credit standards, less housing transactions and weaker home prices all weighed on bank lending activity.

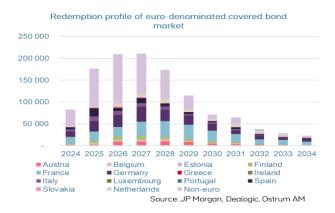


New loans indeed slowed from 92 billion euros on average in the first half of 2022 to just 49 billion euros in February 2024. Net of monthly repayments, lending flows only rose by 8 billion euros last year and are down 26 billion euros in the first two months of 2024. Moreover, the average maturity of new loans has been reduced. Floating-rate loans have been in relatively higher demand than fixed-rate deals as borrowers expect the ECB to start cutting rates this year.

<sup>&</sup>lt;sup>1</sup> NB: in this piece, we will leave out other collateral including public-sector loans and commercial real estate aside for the sake of simplicity.



Lower mortgage origination should weigh on the net supply of covered bonds in the years to come. Gross issuance will nevertheless remain high given the redemption profile of the asset class. As can be seen in the next chart, refinancing needs will rise to 200 billion per annum in 2025 and 2026 (half that amount will come from non-euro issuers). As per the main euro area economies, the maturity wall is somewhat closer in Italy and Spain (2025-2026) than in France and Germany (2027-2028).



It is worth keeping in mind that covered bonds posted as collateral with the ECB will be redeemed by banks upon TLTRO-III repayment. These securities could either be canceled or sold to the market, potentially adding to supply.

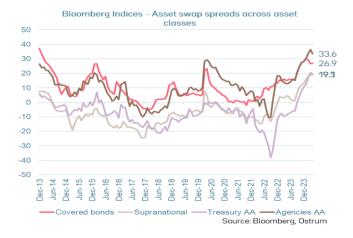
### Covered bonds compared with similar asset classes

Covered bonds are a low-risk asset class priced off the interest rate swap curve. As such, the asset class competes with sovereign and quasi-sovereign issuers (agencies, supranational bonds) of similar high credit quality.

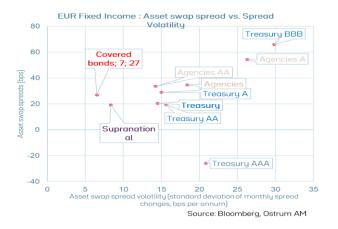
The euro covered bond market universe is quite deep with 1,500 securities and 1,2 trillion euros in market value. The average yield to maturity is currently hovering about 3% with average maturity just under 5 years. The average rating is AAA/AA1.

As most fixed income asset classes, covered bonds have underperformed swaps since 2021. Asset swap spreads on covered bonds have risen to around 27 bps from sub-0 bp levels in October 2021. Current covered bond valuations compare favorably to that on sovereign and supranational debt with similar high credit quality. Agency bond spreads however trade

slightly wider but covered bonds may offer more security for investors with the double-recourse structure whereas government guarantees on agency bonds are not always explicit.



Furthermore, covered bond spreads appear less volatile than comparable asset classes. The chart below shows current spreads vs. annualized spread volatility using a 3-year window for different fixed income markets. On this measure, covered bonds seem to offer better value with low levels of spread volatility.



Banking institutions hold some covered bonds for regulatory liquidity purposes. Covered bonds are not as liquid as core sovereign bonds, but good enough. On ECB supervisory data for the 4<sup>th</sup> quarter of 2023, euro area bank holdings of Extremely High Quality Covered Bonds (EHQCB) sum up to 221 billion euros, a mere 4.5% of aggregate LCR assets for the euro area banking sector. There may be scope for larger investments in covered bonds by liquidity buffer managers given attractive spread levels.



### Conclusion

Covered bonds are an attractive low-risk asset class. Spreads currently hover around 30bps vs. swaps as strong supply since 2021 contributed to a widening in spreads. Indeed, euro area banks used covered bond issuance to refinance TLTRO-III maturities. However, higher ECB rates weighed on housing loan

demand and home prices. The contraction in new loans should cap issuance in years to come. Covered bonds used as TLTRO collateral could still add to supply, but the riskreward trade-off on CB compares favorably with other high credit quality assets.

**Axel Botte** 



### Market review

# The Euro, a Victim of Independence

Inflation complicates the rate scenario for the Fed, while the ECB confirms a cut in June. Volatility returns to equity markets, with no harm to credit.

While inflation persists in the United States, the ECB makes its declaration of independence from the Fed... while refusing to commit to easing beyond June. A rate cut in June is now consensus within the Council. Christine Lagarde conditions any future easing on the continuation of disinflation, which may have become more uncertain given the rise in oil prices, persistent price pressures in services, and the fall in the euro exchange rate. The dollar also strengthens against the Japanese yen, which crossed the 152 level without eliciting a response from the BoJ. Meanwhile, the Tnote spread to Bund (215 bps) prices in the risk of diverging monetary policies. The Bund yield fell below 2.40%, leaving the 10-year T-note around 4.50%. The relaxation of long-term rates at the end of the week helped sovereign spreads to tighten slightly in the euro area. Euro IG credit continues to tighten (74 bps against swap) despite protection buying on iTraxx indices as swap spreads widen somewhat. US stocks plunged at the release of March's CPI before erasing losses and finishing the week higher. European indices are mixed. The plunge of the yen benefits the Nikkei, which regains 1.4% over 5 sessions.

The US inflation seems to be reshaping the monetary scenario. The March CPI stands at 3.5%, and even 3.8% when excluding food and energy. Domestic inflation remains high in the services sector, and import prices are also rising. In this context, several members of the Fed are already discussing a reduction in the monetary easing announced by the Board since last fall. It is true that the current economic growth does not require any monetary stimulus. However, Jerome Powell announced in March a forthcoming reduction in quantitative tightening, indicating that the Fed is mindful of the interest burden on US federal debt, which will amount to around \$1.1 trillion this year. In this context, the sole objective of a rate cut seems to be to facilitate the refinancing of the federal government. On the other hand, the ECB has

pre-announced a 25-bp cut in June. Several members of the ECB even wanted to act this month.

In the financial markets, the return of the Bund below 2.40% and the simultaneous increase in the US yield testify to the risk of divergence in monetary policies. Despite the opposite direction of yields, the yield curves are flattening in both maturities, particularly on maturities beyond 5 years. In the euro area, the shift towards the Bund alleviates pressure on sovereign spreads, which narrowed by 3 to 5 bps last week. Bond sovereign issuance continue to draw strong investor demand. The Italian BTP is trading below 140 bps. The announcement of a new BTP Valore in May will help reduce BTP auction sizes in a difficult fiscal backdrop.

The euro IG credit market remains supported by flows. Spreads against swaps are tightening to 74 bps. However, the resilience of the bond market contrasts with the widening of CDS index spreads (+2 bps). The primary market remains active, with 19 billion euros issued, including 7 billion euros from the non-financial sector. New issuance premiums range between 5 and 7 basis points. In the high yield bond market, spreads are narrowing. Positive news on specific names sparked a few relief rallies. On the other hand, protection buying inspired by the macroeconomic backdrop sent the Crossover spread up past 320 basis points. The primary market is awakening somewhat with 3 to 4 high yield bond sales per week.

The stock markets reacted strongly to the release of the U.S. price index and the possible postponement of Fed rate cuts. The use of ODTE options likely amplifies the simultaneous kneejerk reactions on the Nasdaq, interest rate futures, or the US dollar. The VIX is now above 16%, and the V2X follows at 18%. The drop in the euro does not seem to protect European stocks. The Euro Stoxx 50 falls below the 5000-point threshold. Sector-wise, defensive sectors such as utilities and energy outperform.

In the foreign exchange market, the euro reacted strongly to the idea of monetary decoupling. At 1.063 USD, the single currency is at its lowest level since November.

#### **Axel Botte**



### Main market indicators

G4 Government Bonds	15-Apr-24	1wk (bp)	1m (bp)	2024 (bp)
EUR Bunds 2y	2.89%	-4	-6	+48
EUR Bunds 10y	2.39%	-5	-5	+37
EUR Bunds 2s10s	-49.8bp	0	+1	-11
USD Treasuries 2y	4.92%	+13	+19	+67
USD Treasuries 10y	4.55%	+13	+24	+67
USD Treasuries 2s10s	-37.2bp	+0	+5	+0
GBP Gilt 10y	4.18%	+9	+8	+64
JPY JGB 10y	0.86%	+6	-7	-28
€ Sovereign Spreads (10y)	15-Apr-24	1wk (bp)	1m (bp)	2024 (bp)
France	51bp	+2	-1	-3
Italy	140bp	+0	+2	-28
Spain	83bp	+1	-4	-14
Inflation Break-evens (10y)	15-Apr-24	1wk (bp)	1m (bp)	2024 (bp)
EUR 10y Inflation Swap	2.28%	+4	+6	+15
USD 10y Inflation Swap	2.62%	+1	+10	+21
GBP 10y Inflation Swap	3.78%	+7	+14	+24
EUR Credit Indices	15-Apr-24	1wk (bp)	1m (bp)	2024 (bp)
EUR Corporate Credit OAS	112bp	+2	-4	-26
EUR Agencies OAS	62bp	+1	+3	-8
EUR Securitized - Covered OAS	68bp	+3	+3	-11
EUR Pan-European High Yield OAS	365bp	+5	+20	-34
EUR/USD CDS Indices 5y	15-Apr-24	1wk (bp)	1m (bp)	2024 (bp)
iTraxx IG	58bp	+4	+5	-1
iTraxx Crossover	321bp	+22	+19	+8
CDX IG	55bp	+3	+5	-2
CDX High Yield	356bp	+20	+23	-1
Emerging Markets	15-Apr-24	1wk (bp)	1m (bp)	2024 (bp)
JPM EMBI Global Div. Spread	338bp	+7	-24	-46
Currencies	15-Apr-24	1wk (%)	1m (%)	2024 (%)
EUR/USD	\$1.065	-1.816	-2.167	-3.5
GBP/USD	\$1.247	-1.447	-2.128	-2.1
USD/JPY	JPY 154	-1.358	-3.177	-8.4
Commodity Futures	15-Apr-24	-1wk (\$)	-1m (\$)	2024 (%)
Crude Brent	\$89.7	-\$0.7	\$5.0	17.0
Gold	\$2 354.3	\$25.8	\$198.4	14.1
Equity Market Indices	15-Apr-24	-1wk (%)	-1m (%)	2024 (%)
S&P 500	5 123	-1.56	0.12	7.4
EuroStoxx 50	4 983	-1.25	-0.06	10.2
CAC 40	8 059	-0.74	-1.29	6.8
Nikkei 225	39 233	-0.29	1.36	17.2
Shanghai Composite	3 057	0.34	0.09	2.8
		13.96	20.12	39.0



### **Additional notes**

#### **Ostrum Asset Management**

Asset management company regulated by AMF under n° GP-18000014 – Limited company with a share capital of 50 938 997 €. Trade register n°525 192 753 Paris – VAT : FR 93 525 192 753 – Registered Office: 43, avenue Pierre Mendès-France, 75013 Paris – www.ostrum.com

This document is intended for professional, in accordance with MIFID. It may not be used for any purpose other than that for which it was conceived and may not be copied, distributed or communicated to third parties, in part or in whole, without the prior written authorization of Ostrum Asset Management.

None of the information contained in this document should be interpreted as having any contractual value. This document is produced purely for the purposes of providing indicative information. This document consists of a presentation created and prepared by Ostrum Asset Management based on sources it considers to be reliable.

Ostrum Asset Management reserves the right to modify the information presented in this document at any time without notice, which under no circumstances constitutes a commitment from Ostrum Asset Management.

The analyses and opinions referenced herein represent the subjective views of the author(s) as referenced, are as of the date shown and are subject to change without prior notice. There can be no assurance that developments will transpire as may be forecasted in this material. This simulation was carried out for indicative purposes, on the basis of hypothetical investments, and does not constitute a contractual agreement from the part of Ostrum Asset Management.

Ostrum Asset Management will not be held responsible for any decision taken or not taken on the basis of the information contained in this document, nor in the use that a third party might make of the information. Figures mentioned refer to previous years. Past performance does not guarantee future results. Any reference to a ranking, a rating or an award provides no guarantee for future performance and is not constant over time. Reference to a ranking and/or an award does not indicate the future performance of the UCITS/AIF or the fund manager.

Under Ostrum Asset Management's social responsibility policy, and in accordance with the treaties signed by the French government, the funds directly managed by Ostrum Asset Management do not invest in any company that manufactures, sells or stocks anti-personnel mines and cluster bombs.

Final version dated 15/04/2024

### **Natixis Investment Managers**

This material has been provided for information purposes only to investment service providers or other Professional Clients, Qualified or Institutional Investors and, when required by local regulation, only at their written request. This material must not be used with Retail Investors.

To obtain a summary of investor rights in the official language of your jurisdiction, please consult the legal documentation section of the website (im.natixis.com/intl/intl-fund-documents)

In the E.U.: Provided by Natixis Investment Managers International or one of its branch offices listed below. Natixis Investment Managers International is a portfolio management company authorized by the Autorité des Marchés Financiers (French Financial Markets Authority - AMF) under no. GP 90-009, and a public limited company (société anonyme) registered in the Paris Trade and Companies Register under no. 329 450 738. Registered office: 43 avenue Pierre Mendès France, 75013 Paris. <a href="Italy: Natixis Investment Managers International Succursale Italiana">Italy: Natixis Investment Managers International Succursale Italiana</a>, Registered office: Via San Clemente 1, 20122 Milan, Italy. <a href="Italy: Natixis Investment Managers International">Netherlands</a>: Natixis Investment Managers International, Nederlands (Registration number 000050438298). Registered office: Stadsplateau 7, 3521AZ Utrecht, the Netherlands. <a href="Spaini: Natixis Investment Managers International S.A.">Spain: Natixis Investment Managers International S.A.</a>, Sucursal en España, Serrano n°90, 6th Floor, 28006 Madrid, Spain. <a href="Sweden: Natixis Investment Managers International">Sweden: Natixis Investment Managers International</a>, Nordics Filial (Registration number 516412-8372- Swedish Companies Registration Office). Registered office: Covendrum Stockholm City AB, Kungsgatan 9, 111 43 Stockholm, Box 2376, 103 18 Stockholm, Sweden. Or.

Provided by Natixis Investment Managers S.A. or one of its branch offices listed below. Natixis Investment Managers S.A. is a Luxembourg management company that is authorized by the Commission de Surveillance du Secteur Financier and is incorporated under Luxembourg laws and registered under n. B 115843. Registered office of Natixis Investment Managers S.A.: 2, rue Jean Monnet, L-2180 Luxembourg, Grand Duchy of Luxembourg. <u>Germany</u>: Natixis Investment Managers S.A., Zweigniederlassung Deutschland (Registration number: HRB 88541). Registered office: Senckenberganlage 21, 60325 Frankfurt am Main. <u>Belgium</u>: Natixis Investment Managers S.A., Belgian Branch, Gare Maritime, Rue Picard 7, Bte 100, 1000 Bruxelles, Belgium.

In Switzerland: Provided for information purposes only by Natixis Investment Managers, Switzerland Sarl, Rue du Vieux Collège 10, 1204 Geneva, Switzerland or its representative office in Zurich, Schweizergasse 6, 8001 Zürich.

In the British Isles: Provided by Natixis Investment Managers UK Limited which is authorised and regulated by the UK Financial Conduct Authority (register no. 190258) - registered office: Natixis Investment Managers UK Limited, One Carter Lane, London, EC4V 5ER. When permitted, the distribution of this material is intended to be made to persons as described as follows: in the United Kingdom: this material is intended to be communicated to and/or directed at investment professionals and professional investors only; in Ireland: this material is intended to be communicated to and/or directed at professional investors only; in Guernsey: this material is intended to be communicated to and/or directed at only financial services providers which hold a license from the Guernsey Financial Services Commission; in Jersey: this material is intended to be communicated to and/or directed at professional investors only; in the Isle of Man: this material is intended to be communicated to and/or directed at only financial services providers which hold a license from the Isle of Man Financial Services Authority or insurers authorised under section 8 of the Insurance Act 2008.

In the DIFC: Provided in and from the DIFC financial district by Natixis Investment Managers Middle East (DIFC Branch) which is regulated by the DFSA. Related financial products or services are only available to persons who have sufficient financial experience and understanding to participate in financial markets within the DIFC, and qualify as Professional Clients or Market



Counterparties as defined by the DFSA. No other Person should act upon this material. Registered office: Unit L10-02, Level 10 ,ICD Brookfield Place, DIFC, PO Box 506752, Dubai, United Arab Emirates

In Japan: Provided by Natixis Investment Managers Japan Co., Ltd. Registration No.: Director-General of the Kanto Local Financial Bureau (kinsho) No.425. Content of Business: The Company conducts investment management business, investment advisory and agency business and Type II Financial Instruments Business as a Financial Instruments Business Operator.

**In Taiwan**: Provided by Natixis Investment Managers Securities Investment Consulting (Taipei) Co., Ltd., a Securities Investment Consulting Enterprise regulated by the Financial Supervisory Commission of the R.O.C. Registered address: 34F., No. 68, Sec. 5, Zhongxiao East Road, Xinyi Dist., Taipei City 11065, Taiwan (R.O.C.), license number 2020 FSC SICE No. 025, Tel. +886 2 8789 2788.

**In Singapore**: Provided by Natixis Investment Managers Singapore Limited (NIM Singapore) having office at 5 Shenton Way, #22-05/06, UIC Building, Singapore 068808 (Company Registration No. 199801044D) to distributors and qualified investors for information purpose only. NIM Singapore is regulated by the Monetary Authority of Singapore under a Capital Markets Services Licence to conduct fund management activities and is an exempt financial adviser. Mirova Division (Business Name Registration No.: 53431077W) and Ostrum Division (Business Name Registration No.: 53463468X) are part of NIM Singapore and are not separate legal entities. This advertisement or publication has not been reviewed by the Monetary Authority of Singapore.

**In Hong Kong**: Provided by Natixis Investment Managers Hong Kong Limited to professional investors for information purpose only.

In Australia: Provided by Natixis Investment Managers Australia Pty Limited (ABN 60 088 786 289) (AFSL No. 246830) and is intended for the general information of financial advisers and wholesale clients only .

**In New Zealand**: This document is intended for the general information of New Zealand wholesale investors only and does not constitute financial advice. This is not a regulated offer for the purposes of the Financial Markets Conduct Act 2013 (FMCA) and is only available to New Zealand investors who have certified that they meet the requirements in the FMCA for wholesale investors. Natixis Investment Managers Australia Pty Limited is not a registered financial service provider in New Zealand.

**In Colombia**: Provided by Natixis Investment Managers International Oficina de Representación (Colombia) to professional clients for informational purposes only as permitted under Decree 2555 of 2010. Any products, services or investments referred to herein are rendered exclusively outside of Colombia. This material does not constitute a public offering in Colombia and is addressed to less than 100 specifically identified investors.

In Latin America: Provided by Natixis Investment Managers International.

**In Uruguay**: Provided by Natixis Investment Managers Uruguay S.A., a duly registered investment advisor, authorised and supervised by the Central Bank of Uruguay. Office: San Lucar 1491, Montevideo, Uruguay, CP 11500. The sale or offer of any units of a fund qualifies as a private placement pursuant to section 2 of Uruguayan law 18,627.

**In Mexico**: Provided by Natixis IM Mexico, S. de R.L. de C.V., which is not a regulated financial entity, securities intermediary, or an investment manager in terms of the Mexican Securities Market Law (Ley del Mercado de Valores) and is not registered with the Comisión Nacional Bancaria y de Valores (CNBV) or any other Mexican authority. Any products, services or investments referred to herein that require authorization or license are rendered exclusively outside of Mexico. While shares of certain ETFs may be listed in the Sistema Internacional de Cotizaciones (SIC), such listing does not represent a public offering of securities in Mexico, and therefore the accuracy of this information has not been confirmed by the CNBV. Natixis Investment Managers is an entity organized under the laws of France and is not authorized by or registered with the CNBV or any other Mexican authority. Any reference contained herein to "Investment Managers" is made to Natixis Investment Managers and/or any of its investment management subsidiaries, which are also not authorized by or registered with the CNBV or any other Mexican authority.

In Brazil: Provided to a specific identified investment professional for information purposes only by Natixis Investment Managers International. This communication cannot be distributed other than to the identified addressee. Further, this communication should not be construed as a public offer of any securities or any related financial instruments. Natixis Investment Managers International is a portfolio management company authorized by the Autorité des Marchés Financiers (French Financial Markets Authority - AMF) under no. GP 90-009, and a public limited company (société anonyme) registered in the Paris Trade and Companies Register under no. 329 450 738. Registered office: 43 avenue Pierre Mendès France, 75013 Paris.

The above referenced entities are business development units of Natixis Investment Managers, the holding company of a diverse line-up of specialised investment management and distribution entities worldwide. The investment management subsidiaries of Natixis Investment Managers conduct any regulated activities only in and from the jurisdictions in which they are licensed or authorized. Their services and the products they manage are not available to all investors in all jurisdictions. It is the responsibility of each investment service provider to ensure that the offering or sale of fund shares or third party investment services to its clients complies with the relevant national law.

The provision of this material and/or reference to specific securities, sectors, or markets within this material does not constitute investment advice, or a recommendation or an offer to buy or to sell any security, or an offer of any regulated financial activity. Investors should consider the investment objectives, risks and expenses of any investment carefully before investing. The analyses, opinions, and certain of the investment themes and processes referenced herein represent the views of the portfolio manager(s) as of the date indicated. These, as well as the portfolio holdings and characteristics shown, are subject to change. There can be no assurance that developments will transpire as may be forecasted in this material. The analyses and opinions expressed by external third parties are independent and does not necessarily reflect those of Natixis Investment Managers. Past performance information presented is not indicative of future performance.

Although Natixis Investment Managers believes the information provided in this material to be reliable, including that from third party sources, it does not guarantee the accuracy, adequacy, or completeness of such information. This material may not be distributed, published, or reproduced, in whole or in part.

All amounts shown are expressed in USD unless otherwise indicated.

Natixis Investment Managers may decide to terminate its marketing arrangements for this product in accordance with the relevant legislation

www.ostrum.com



